SHEARLINE

Trimmer Performance & Savings Review

CUSTOMER, USE & FLOWER PREPARATION

Thank you for using Shearline equipment. Approximate figures are fine, and technical questions you do not measure may be left blank. Your answers help us improve the trimmer and provide useful real-world information to other processors.

Using a phone? For best results, download this PDF and open it in the free Adobe Acrobat Reader app before completing and saving it.

1. Customer & Equipment Information

Company / Facility Name: Proud Mary Cannabis Inc.

Contact Name & Title: Todd Wall, Owner

Location (City, Province/State): Langley, BC

Best Email or Phone:

1. How long have you been using your Shearline trimmer?

- ○ Less than 3 months
- ○ 3-6 months
- ○ 6-12 months
- ○ 1-2 years
- ◉ More than 2 years

2. What is your normal machine throughput, and how does the processing time compare with hand trimming? Please give the amount per hour, shift, day, or batch - whichever is easiest.

40 lb dry weight in approximately 6 hours. Hand-trim benchmark: about 2 lb/person per 8-hour day (about 160 labor-hours for 40 lb).

2. Flower Condition & Preparation

3. What is the approximate moisture content of the flower when it enters the trimmer?

- ○ Below 10%
- ○ 10-12%
- ○ 13-15%
- ○ 16-18%
- ◉ 19-21%
- ○ Above 21%
- ○ Not measured

4. At what relative humidity is the flower normally stored or conditioned before trimming?

- ○ Below 50% RH
- ○ 50-59% RH
- ◉ 60-64% RH
- ○ 65-69% RH
- ○ 70% RH or higher
- ○ Not measured

5. After drying, how do you normally prepare the flower before bucking and trimming? Choose the closest answer.

- ◉ Placed in sealed bags while still on the stalk
- ○ Placed in sealed bags while still on the stalk for about one day
- ○ Placed in sealed bags while still on the stalk for two or more days
- ○ Bucked and trimmed immediately
- ○ Bucked and stored in sealed bags or totes before trimming
- ○ Other

What difference, if any, have you noticed when the flower is allowed to equalize in bags before bucking and trimming?

We would get a more consistent result with far less flower break up.

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3. Flower Quality & Yield

6. How does the finished flower compare with hand-trimmed flower in overall appearance and trim quality?

- (●) Better
- ( ) About equal
- ( ) Slightly below
- ( ) Considerably below
- ( ) Unable to compare

Comments:

Depending on the quality of the hand trimmers, the machine was either better or very similar.

7. Approximately what percentage of the material entering the trimmer becomes saleable flower, trim, or other waste/loss? Approximate figures are fine.

Saleable flower: 80 % Trim: 20 % Other: 5 %

8. Compared with hand trimming, has the Shearline trimmer changed the amount of good flower that ends up in the trim?

- ( ) Considerably less good flower lost
- ( ) Slightly less good flower lost
- (●) About the same
- ( ) More good flower lost
- ( ) Not sure

9. Do larger flowers generally remain intact through the trimming process rather than breaking into smaller pieces?

- ( ) Nearly all remain intact
- (●) Most remain intact
- ( ) Some break into smaller pieces
- ( ) A significant number break up
- ( ) Not applicable

10. Approximately how much flower requires hand touch-up, and what type of flower usually needs it?

Percentage requiring touch-up:

- (●) None or almost none
- ( ) Less than 5%
- ( ) 5-10%
- ( ) 11-20%
- ( ) More than 20%

What usually requires touch-up:

- (●) Occasional individual flowers
- ( ) Mainly larger flowers
- ( ) Unusually shaped flowers
- ( ) Most processed flower
- ( ) Other

11. Have you compared laboratory results for similar machine-trimmed and hand-trimmed flower?

- ( ) Yes
- (●) No

If yes, note any meaningful difference in terpene profile, THC/cannabinoid potency, or other results:

Any other comments about finished flower quality, yield, product loss, or touch-up:

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4. Previous Commercial Trimmer Experience

This section is optional. You do not need to identify the previous manufacturer.

12. Have you previously used another commercial trimming system?

○ Yes ◉ No

Previous brand or model, only if you are comfortable sharing it privately with Shearline:

This information will not be published or attributed without your separate permission.

13. Compared with other commercial trimming equipment you have used, how did Shearline perform?

	Shearline better	About the same	Other equipment better	Not sure
Finished flower quality	○	○	○	○
Preservation of larger flowers	○	○	○	○
Lower hand touch-up requirement	○	○	○	○
Saleable flower recovery	○	○	○	○
Throughput	○	○	○	○
Reliability	○	○	○	○
Ease of cleaning and maintenance	○	○	○	○

What differences did you notice compared with other commercial trimming equipment?

Please do not name the previous manufacturer unless you are comfortable doing so.

5. Reliability, Maintenance & Cleaning

15. Please rate the following areas based on your normal production experience.

	Excellent	Good	Fair	Poor	Not sure
Reliability	◉	○	○	○	○
Ease of regular maintenance	◉	○	○	○	○
Ease of cleaning between runs	◉	○	○	○	○

16. Have broken parts, replacement parts, or consumable components created meaningful operating expense?

○ No meaningful expense ◉ Minor expense

○ Moderate expense ○ Significant expense

Please explain any recurring replacement or repair costs:

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6. Labour Savings & Return on Investment

17. Before purchasing the Shearline trimmer, how many people or labour hours were required to hand trim a typical batch or similar amount of flower?

I found the ratio to be about 5 to 6 times the man hours of labor when hand trimming.

18. How many people or labour hours are now required for machine operation, trimming, cleaning, and final touch-up of the same amount?

About 5-6 times less.

19. What approximate labour-cost savings have you seen, and roughly how long did the equipment take - or do you expect it to take - to pay for itself?

Approximate savings per batch, week, month, or production cycle:

For my 40lb cycles I would save about $3500 in labour.

Estimated payback period:

- ○ Less than 6 months
- ● 6-12 months
- ○ 1-2 years
- ○ More than 2 years
- ○ Not yet recovered
- ○ Not calculated

7. Service & Overall Assessment

20. Have you been satisfied with the service and technical support provided by Shearline?

- ● Very satisfied
- ○ Satisfied
- ○ Neutral
- ○ Dissatisfied
- ○ Very dissatisfied
- ○ Have not required support

Comments:

21. Would you recommend the Shearline trimmer to another commercial processor? In one or two sentences, what would you tell someone considering the machine?

- ● Yes
- ○ Probably
- ○ Unsure
- ○ Probably not
- ○ No

8. Permission to Use Feedback & Video Follow-up

22. Please tell us how we may use your feedback and whether you are still open to providing a short video.

Shearline may use my general comments:

- ○ Yes - with company name
- ● Yes - without company name
- ○ No - not publicly

Shearline may use my comparison comments without naming the previous equipment manufacturer:

- ○ Yes - with our company name
- ● Yes - without our company name
- ○ No - internal use only

May we contact you about a short video of the equipment running or finished product?

- ○ Yes
- ● Possibly later
- ○ No

Best email or phone for video follow-up (if different from page 1):

Thank you. Please save the completed form and return it by email.